

FIQ Quartiles & Deciles of Judeo-Christan Leaders

All questions focus on the prior 12 months, unless noted.

#	<u>Question Metric</u>	<u>Top Decile</u>	<u>Top Quartile</u>	<u>Median</u>	<u>Bottom Quartile</u>	<u>Bottom Decile</u>
1.	Number of world-class benchmarks studied	5	3	2	0	0
2.	Hours of financial discipline management training	100+	48	24	12	0
3.	Number of financial best practices sessions as instructor	12	12	6	2	0
4.	Number of peer financial performance sessions as instructor	4	4	2	1	0
5.	Number of financial presentations or podcasts on your website	4	4	2	1	0
6.	Number of years of historical balance sheet and P&L on website	5	5	3	1	0
7.	Number of years of projected balance sheet and P&L on website	5	5	3	1	0
8.	Number of external audits of your organization and peers reviewed	3	2	1	0	0
9.	% Change over the past 5 years in two most important non-financial KPIs (average of the two)	10%+	7%	5%	0%	-5%
10.	Number of SROI metrics used in management	5	3	3	0	0