



Two Fundraising Events FROI Comparison

Bazaar: Largest Fundraiser Before Cost of Volunteer Time

	<u>Food-Bev-Pastry-Raffle</u>	<u>Resource Book</u>	<u>Wish List</u>	<u>Other</u>	<u>Total</u>
Income	\$39,049	\$22,090	\$2,055	\$17,072	\$80,266
Expense	\$13,988	\$4,129	\$0	\$4,708	\$22,825
P&L	\$25,061	\$17,961	\$2,055	\$12,364	\$57,441
KF Donations		\$6,000			\$6,000
P&L excl. KF Donations	\$25,061	\$11,961	\$2,055	\$12,364	\$51,441

Top Quartile Hourly Compensation in Region 2025	\$55
Volunteers (Est.)	40
Average Hours (Est.)	75
Total Hours	3,000
Volunteer Time Value	\$165,000

P&L excl. KF Donations Minus Volunteer Time Value

-\$113,559

FROI on Time

-69%

Memorial Golf Tournament: Second Largest Fundraiser Before Cost of Volunteer Time

	<u>Sponsorships</u>	<u>Total</u>
Income	\$39,620	\$39,620
Expense	\$4,481	\$4,481
P&L	\$35,139	\$35,139

Top Quartile Hourly Compensation in Region 2025	\$55
Volunteers (Est.)	15
Average Hours (Est.)	2.8
Total Hours	42
Volunteer Time Value	\$2,310

P&L Minus Volunteer Time Value

\$32,829

FROI on Time

14.2x